



# USDA BROILER MARKET NEWS REPORT

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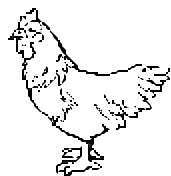
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## NATIONAL BROILER MARKET AT-A-GLANCE

Trade sentiment in the East was barely steady to weak with majority prices extremely lower. Elsewhere, prices were mostly unchanged with a steady to about steady tone. Demand was slow to fair with mixed opinions for holiday and first of the month movement; however, interest was good into fast food and festivals. Supplies were at least adequate for trade needs. In the parts structure, trading was light and selective with regular commitments usually sufficient. Supplies were mixed, but readily available, with breast items at times better where retail ads were present. In production areas, live supplies were moderate at mixed weights.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers FOB and delivered to first receivers at major market areas week of 07/01/02-07/06/02 (cents per lb)

AREAS	MAJORITY	US GRADE A (Includes branded product)				COMPOSITE	
		WTD AVG	LOADS	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	47.00-52.00	50.46	13	53.09	22		
Chicago	48.00-51.00	50.64	45	52.66	81		
Cincinnati	TFEWR	—	—	55.08	21		
Cleveland	TFEWR	—	—	62.56	9		
Denver	68.50	68.50	16	67.44	18		
Detroit	50.00	51.13	16	55.74	46		
Los Angeles	69.00	67.21	75	63.52	161		
New York	50.00-52.00	51.18	22	53.48	49		
Philadelphia	49.00-51.00	50.36	11	50.80	23		
Pittsburgh	49.00-52.00	50.91	11	57.28	57		
St. Louis	50.00-50.25	49.95	23	51.08	44		
San Francisco	69.50	68.58	31	65.25	77		

### Composite 12 City Weighted Average

Loads	07/01/02	Change/Last Wk	06/24/02	07/02/01
608	57.38	-0.99	58.37	60.12

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	55.00-57.00	56.21	33
Central	51.00-57.50	55.54	73
West	48.00-58.00	54.72	41

### Southeast Area FOB Dock Equivalent

Mississippi	62.00-64.00	63.03	83
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 64.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### MONDAY FINAL WTD AVG

LOADS	RANGE	FOB DOCK OR EQUIVALENT
1,050	48.00-66.25	62.66

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	174.00	1,328
BREASTS - B/S	150.50	4,871
BREASTS - WHOLE	83.50	1,125
THIGH MEAT - B/S	75.00	765
LEG QUARTERS	21.00	9,032
WINGS	52.50	3,170

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION** Trucklot buying activity was generally fair at best as dealers entered the week cautious and unaggressive. Offerings of all sizes were at least adequate to readily available. Movement through retail and distributive channels was no better than fair. The market tone was barely steady. In the parts complex, breasts were at least adequate. Dark meat cuts and wings were available.

**SOUTHERN REGION** Trade sentiment was steady at best. Retail demand following the weekend was slow to fair with interest for July Fourth below expectations. Food service was light to moderate, best into fast food. Supplies were at least adequate with current inventories usually sufficient to satisfy needs. In the parts structure, trading was mixed, mostly fair, but strongest where holiday retail features were present. Supplies of all parts were adequate to ample. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**WESTERN REGION** Final majority prices were unchanged from last week. Trading reported on regular commitments for this week's delivery were at mainly unchanged prices however new negotiation prices were mixed. Offerings were generally adequate with small sizes in the closest position. Buying interest although moderate was also selective, as the majority of fourth-of-July needs had been met. Demand by stores very good with restaurants fairly good overall; best for parts. Dealers reported satisfactory weekend clearances. Trade sentiment was barely steady on parts with dark meat items in the weakest position. Reported parts trading: leg quarter bulk 19-20.5 and 4/10s mainly 21.5, drumsticks 29-33, breast 85-93 bone-in and boneless 140-146. The Los Angeles negotiated WOG weighted average was 52.21 up .41 with the volume reported at 34 loads down 8 percent.

**MIDWEST REGION** Final majority prices for this week's deliveries were unchanged to lower from last Monday's final majority. The market tone on whole fryers was mostly steady. Offers were fully sufficient with small sizes balanced. Retail and food service demand was slow to moderate with festivals and fast food providing best interest. Optimism was mixed on improved movement for first of the month and holiday. Floor stocks adequate. Weights were in a full range. Trading on parts was inactive to slow as current inventories satisfy most needs. The market tone was barely steady on all items.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was very light and was usually limited to standing commitments. Seller offerings were readily available from most shippers. Live supplies were mostly moderate; weights were in a full range of light to heavy. Processor schedules were moderate to moderately heavy. Less than trucklot asking prices were unchanged at 52 to 67 cents. Trade sentiment was barely steady at best. In the parts complex, boneless skinless and bone-in breasts were adequate and in best balance compared to other cuts which fully adequate to ample for the limited buying interests.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARA.

### U.S. GRADE A

RANGE	40-67
WEIGHTED AVERAGE	51.91
NO. OF BOXES	9,905

\*8 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was mostly fair following the weekend, with most dealers cautious and unaggressive as they attempt to keep floorstocks in close balance. Offerings of breast items were at least adequate to fully adequate, with boneless-skinless breasts in the better balance. Dark meat cuts were fully adequate and wings were available. Movement through retail and distributive channels was fair to moderate with best interest centering around feature activity. The market tone was about steady on breast items; barely steady on dark meat items.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING	WTD AVG	VOLUME /LBS
BREAST - B/S	140-145	144.54	485,690
TENDERLOINS	105-110	109.67	86,760
BREAST - WITH RIBS	78-79	85.45	151,920
BREAST - LINE RUN	78	78.98	134,760
LEGS	32-33	38.61	82,920
LEG QUARTERS (BULK)	20-21	22.30	346,670
DRUMSTICKS	34-35	31.70	126,430
THIGHS	19-20	24.02	192,770
B/S THIGHS	69-70	75.83	170,040
WINGS (WHOLE)	53-54	61.17	133,640
BACKS AND NECKS (STRIPPED)	10-12	12.76	12,180
LIVERS (5 POUND TUBS)	15-20	16.33	14,920
GIZZARDS (HEARTS)	30-35	41.29	13,380

INCLUDES NY CITY METROPOLITAN AREA, N. NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	2,845	125.00-148.00	128-135	132.21
TENDERLOINS	425	96.00-197.00	108-110	110.88
BREAST - WITH RIBS	200	76.00-92.00	-	81.40
FRONT HALVES	360	54.00-56.00	-	54.67
LEGS	NO TRADING REPORTED			
LEG QUARTERS (BULK)	700	13.00-19.00	15-16	14.99
LEG QUARTERS (4/10)	2,751	18.00-20.00	18-19	18.37
WINGS (WHOLE)	115	38.00-75.00	-	44.27
DRUMSTICKS	97	24.00-44.00	-	27.53
THIGHS	1,128	13.00-32.00	15-16	15.40

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	07/01	06/27	06/27	06/24	06/20
ALA	3,983	4,180	4.98	4058	5.06
ARK	5,435	5,252	4.85	5327	4.88
DELMARVA	2,366	2,331	5.14	2196	5.12
KY-LA-TN	2,020	2,038	4.54	2037	4.53
MISS	2,871	2,857	5.35	2925	5.34
NC	2,654	2,685	5.96	2653	6.02
TEXAS	2,441	2,400	4.81	2468	4.86
TOTAL	21,770	21,743	5.08	21664	5.10
MON	21,770(A)			21664(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 01-Jul 2002 is estimated to be 32,571,000 up 0.19 percent from a week ago and up 3.60 percent from a year ago.

(Last week 32,509,000 last year 31,438,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	924	129.00-220.00	134-142	139.69
TENDERLOINS	135	110.00-195.00	110-115	133.67
BREAST - LINE RUN	82	84.00-88.00	85-86	84.44
FRONT HALVES	TOO FEW TO REPORT			
LEGS	89	22.00-37.00	22-23	23.52
LEG QUARTERS (BULK)	399	15.00-19.00	16	16.29
LEG QUARTERS (4/10)	1,448	17.00-26.00	19-21	20.65
WINGS (WHOLE)	295	47.00-56.00	54-55	54.63
WINGS (CUT)	512	61.00-74.00	63-65	65.14
DRUMSTICKS	68	37.00-43.00	-	37.71
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JUL 01, 2002 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
36.25 - 42.00	38.77	39.37

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 01-JUL - 05-JUL 2002 CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	130.00 - 157.00	137.00 - 145.00
BREAST - LINE RUN	79.00 - 101.00	79.00 - 85.00
LEGS	27.00 - 42.00	-
LEG QUARTERS (BULK)	16.00 - 26.00	17.00 - 18.00
DRUMSTICKS	27.00 - 47.50	-
THIGHS	18.00 - 42.00	-
WINGS (WHOLE)	42.00 - 63.00	48.00 - 50.00
BACKS AND NECKS (STRIPPED)	10.00 - 20.00	-
LIVERS	20.00 - 42.00	-
GIZZARDS (HEARTS)	35.00 - 45.00	-

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	81
WOGS 2# & UP - CUT UP 8&9 PIECES	84-88
FROZEN HENS 5# & UP	
FROZEN DUCKS	

FROZEN SQUABS 589

#### DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS	91-93
ROASTERS 4# & UP	80-95
HENS UNDER 5#	
HENS OVER 5#	
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	ICE PACK	94-95
	DRY PACK	96-103
ROASTERS 4# & UP	ICE PACK	104-113
	DRY PACK	113
HENS OVER 5#	DRY PACK	
	ICE PACK	94-98
DUCKS		152-166

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

28-JUN-2002				
CHICKEN				
PRICES (Cents per Pound)				
FAT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	16.00	-	160,000	-
WTD AVERAGE	16.00			

**CHICKEN WITH SKIN ADDED** PRICES (Cents per Pound) VOLUME

FAT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	12.00-16.00	13.50-15.00	1,176,000	370,000
WTD AVERAGE	15.25	14.43		
15-20%				
RANGE	13.00-15.50	9.00-15.00	1,158,000	104,000
WTD AVERAGE	13.98	11.55		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were generally unchanged from the past week. Demand was light for fully adequate offerings of spent hens. Slaughter schedules were reduced for the holiday week. Finished sales were only fair. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER  
THE WEEK OF 01-JUL-02

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	5-11.75	8.25-9	8.75

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

28-JUNE-2002				
CHICKEN				
PRICES (Cents per Pound)				
FAT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED** PRICES (Cents per Pound) VOLUME

FAT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	15.50-18.00	-	120,000	-
WTD AVERAGE	17.17			
15-20%				
RANGE	-	11.00-15.00	1,480,200	-
WTD AVERAGE		11.65		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged to slightly lower when compared to a week earlier. Demand was light to fair with reduced needs. Offerings were fully adequate. Processing schedules were reported as less than normal. Finished product supplies were irregular but were at least adequate for trade needs. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*FINAL PRICE, CENTS  
PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 01-JUL-02.

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	4.75-10.5	8-9	8.52
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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